

Message Text

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64

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 AGR-10 SP-02 AID-05 NSC-05

RSC-01 CIEP-02 TRSE-00 SS-15 STR-04 OMB-01 CEA-01

COME-00 CIAE-00 INR-07 NSAE-00 /073 W

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R 171447Z JAN 75

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 3006

UNCLAS WARSAW 0332

PASS PAULI/USDA/WASHDC (FAS)

E.O. 11652: N/A

TAGS: EAGR

SUBJECT: EAST EUROPEAN IMPORTS OF U.S. SOYBEAN MEAL

OCTOBER 1974-SEPTEMBER 1975

REFS: A) STATE 22120 (10/14/74); B) STATE 009000

C) BRASILIA 0346

1. ROLIMPEX, THE STATE FOREIGN TRADE ORGANIZATION RESPONSIBLE FOR SOYBEAN MEAL IMPORTS, CONTACTED IN EFFORT TO VERIFY EXPORT SALES AND SHIPMENTS PER MESSAGE REF. B. OFFICIALS PURPORTEDLY CHECKED ALL REPEAT ALL OUTSTANDING CONTRACTS AND ADVISED FOLLOWING: 98,050 METRIC TONS UNDER CONTRACTS DIRECTLY WITH U.S. FIRMS AND 64,000 METRIC TONS UNDER CONTRACTS SPECIFYING "SELLER'S OPTION", WHICH COULD ORIGINATE IN THE U.S., MAKING A TOTAL 162,050 METRIC TONS. SHIPMENTS FROM OCTOBER 1, 1974, THROUGH JANUARY 17, 1975, FROM U.S. 98,130 METRIC TONS. ROLIMPEX OFFICIALS ALSO ADVISED THAT FIRM CONTRACTS FIXED TOTALLING AROUND 400,000 METRIC TONS FOR SHIPMENT THROUGH APRIL, A MAJOR PORTION OF WHICH WILL COME FROM INDIA AND BRAZIL. THEY NOW IN MARKET FOR MAY-JUNE SHIPMENTS.

2. IT IS NOT POSSIBLE TO EXPLAIN OR EVEN RATIONALIZE WIDE

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DISPARITY BETWEEN "OUTSTANDING EXPORT SALES" AS REPORTED

BY U.S. EXPORTERS AND THOSE PROVIDED AGATTACHE BY ROLIMPEX.
CERTAINLY THESE FIGURES MAY RAISE MORE QUESTIONS THAN THEY
PROVIDE ANSWERS. AGATTACHE WILL BE HAPPY TO ATTEMPT TO
SECURE ANSWERS TO SPECIFIC QUESTIONS IF DESIRED SINCE
RAPPORT WITH ROLIMPEX VERY GOOD.

3. REGARDING REF. C, STRZELECKI IS VICE-MINISTER FOREIGN
TRADE AND SHIPPING AND NOT REPEAT NOT COMMERCE. POLISH
OFFICIALS CONTACTED BELIEVE 800,000 METRIC TONS MEAL MENTION
IS IN ERROR OR POSSIBLY WOULD BE A MULTI-YEAR CONTRACT
SINCE THAT FIGURE EXCEEDS TOTAL ANNUAL REQUIREMENTS OVER
HALF OF WHICH HAVE BEEN FIXED FOR 1975. TOTAL NORMAL
ANNUAL REQUIREMENTS AROUND 700-750,000 METRIC TONS BUT MAY
BE SLIGHTLY HIGHER IN 1975.
DAVIES

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NNN

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Disposition Event:
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